

September 19th, 2011

Dear Valued Customer:

The cost of doing business continues to rise. We are able to absorb some of these costs while others are simply beyond our control. We continue to re-invest in equipment, technology and personnel to better serve you, our customer.

We work diligently to improve on our service within our own footprint and in conjunction with our partners in The Reliance Network. We strive to gain efficiencies through technology, operating improvements, and productivity gains.

We will take a general rate increase effective October 3, 2011. We will increase all of our base rates, commodity rates and minimum charges by 5.95%. If you have any questions, please contact your local Lakeville Motor Express Account Executive.

Thank you for choosing Lakeville Motor Express as your transportation provider. We sincerely appreciate the opportunity to serve you and your customers.

Sincerely,

Roger McGillis

Roger McGillis
V.P. Sales